

Curriculum Vitae

Dezsö Szalay
Professor of Economics
Department of Economics
University of Bonn
Adenauerallee 24-42
Phone: + 49 (0) 228 733926
Email: [szalay \(at\) uni-bonn.de](mailto:szalay(at)uni-bonn.de)
Web: <http://www.econ1.uni-bonn.de>

Personal

Citizenship: Swiss
Languages: German, English, French

Fields of Concentration

Economics of Contracts and Information, Mechanism Design

Positions

1.2009- Full Professor of Economics (W3), University of Bonn
9.-12.2008 Associate Professor of Economics (tenured), University of Warwick
2006-8.2008 Assistant Professor of Economics, University of Warwick
2002-2006 Assistant Professor of Economics, HEC-University of Lausanne
2001-2002 Post-doctoral research fellow University of Mannheim
1996-2001 Ph.D. student University of Mannheim
1998 Visiting Ph.D student Université Libre de Brussels (ULB) and ECARES

Visiting Positions

2005/2006 Visiting Fellow University of Warwick
Professeur invité HEI-University of Geneva
2014 (Feb./March) Central European University, Budapest

Degrees

2001 Ph.D. economics, University of Mannheim, with highest distinction
(**summa cum laude**)
1995 MSc. economics, (Lizentiat), University of Basel

Ph.D. Thesis

Title: "Essays on Financial Contracting, R&D, and Growth"
Supervisor: Martin Hellwig

Papers

The Economics of Extreme Options and Clear Advice *Review of Economic Studies* (2005) Vol 72, 1173-1198

Contracts with Endogenous Information *Games and Economic Behavior* (2009) Vol. 65, 586-625

Taxes and Employment Subsidies in Optimal Redistribution Programs *American Economic Review* (2009) Vol. 99(1) pp. 216-242 (joint with Paul Beaudry and Charles Blackorby)

Cash breeds Success: The Role of Financing Constraints in Patent Races *Review of Finance* (2010), Vol 14(1), 73-118 (joint with Enrique Schroth)

Working papers

Delegated Expertise, Authority, and Communication (joint with Inga Deimen, July 2016), *R&R at American Economic Review*

Information, authority, and smooth communication in organizations (joint with Inga Deimen, July 2016)

(A predecessor version of these two papers, dated October 2014, was entitled "Smooth, strategic communication")

Managerial Incentive Problems and Return Distributions (joint with Venuga Yokeeswaran, October 2014)

Sequential, multidimensional screening (with Sina Litterscheid, January 2014)

Regulating a Multiproduct and Multitype Monopolist (March 2013)

Strategic Information Transmission and Stochastic Orders (September 2012)

Work in Progress

Incomplete Language as an Incentive Device (joint with Peter Esö)

Optimal Contracting and Strategic Interaction (joint with Armin Schmutzler and Enrique Schroth)

Current research interests

I currently continue my research agenda on the role of information in communication games. This includes, among other things, the comparison of decision-making institutions with endogenous information and the effects of the richness of language on the incentives for information acquisition.

Older papers

Innovation Races and the Strategic Role of Cash Holdings: Evidence from Pharmaceutical Patents (October 2007) (joint with Enrique Schroth)

Communicating with a Team of Experts (November 2005) (joint with Ramon Arean)

Multidimensional Screening, Affiliation, and Full Separation (June 2007) (joint with Chuck Blackorby)

Regulating a Monopolist with unknown costs and unknown quality capacity (June 2008) (joint with Chuck Blackorby)

Monopoly, Non-linear Pricing, and Imperfect Information: A Reconsideration of the Insurance Market (September 2008)

Sequential Innovations and Intellectual Property Rights (September 2008) (joint with Frederic Payot)

Nonacademic publications

Formule magique, collégialité, bientôt concordance sous le feu de l'UDC?
(avec Ramon Arean, apparu 21 septembre 2004 dans Le Temps)

Refereeing for

American Economic Review, Econometrica, Games and Economic Behavior, Rand Journal of Economics, Review of Economic Studies, Journal of the European Economic Association, International Journal of Industrial Organization, Management Science, Journal of Economics and Management Strategy, Journal of Economic Theory, Journal of Law, Economics, and Organization, Journal of Public Economics, Social Choice and Welfare, International Economic Review, Journal of Political Economy, Journal of Public Economic Theory, Theoretical Economics, Economic Theory, The B.E. Journal of Theoretical Economics

Current Teaching

Gametheory (bachelor)
Topics in Microtheory (PhD)
Microeconomics (MSE)
Economics of Contracts and Information (MSE)

Previous Teaching

University of Bonn:
Microeconomics (Ph.D.)
University of Warwick:
Mathematical Economics (Game Theory)
Competition Policy

Microeconomics
HEC-Lausanne:
Industrial Organization Master
Industrial Organization for Undergraduates
HEI- University of Geneva: (2005/6)
Microeconomics for Master students

Awards and Honours

Deutsche Forschungsgemeinschaft Scholarship, 1996
Swiss Science National Foundation Scholarship, 1998
FAME Publication Award 2005
Excellence in Refereeing Award, *American Economic Review*, 2009
Fellow of CEPR (Industrial Organization Programme), 2013

Acquired Research Funds

2012-2015 Project leader in the DFG-funded SFB-TR15 Program. Acquired funding approx. 200'000€ for post-doc positions.

Invited Talks

2001 WZB, Berlin , University of Bonn
2002 University of Munich
2003 ESSET Gerzensee, University College of London
2004 ESSET Gerzensee
2005 Gremaq Toulouse, University of Essex, University of Southampton, University of Warwick, University of Zürich, University of Grenoble
2006 University of Warwick, University of Frankfurt
2007 Universities of Basel, Zurich, Oxford, St.Gallen, University College of London, Max Planck Institute Bonn, ESSET Gerzensee
2008 University of Mannheim, Carlos III University of Madrid, ESSET Gerzensee
2009 HEC Lausanne, London Business School, University of Frankfurt, London School of Economics, ESSET Gerzensee, EIEF Rome, European University Institute Florence
2010 Tinbergen Institute Rotterdam, UPF, University of Maastricht, PSE, Max Planck (Bonn), HECER Helsinki, Warwick, Zürich, University of Minnesota, Kellogg (Northwestern), Oxford, Munich,
2011 WZB Berlin, Autonoma Barcelona, University of Napels
2013 Dice (Düsseldorf)
2014 Oxford, Copenhagen
2015 PSE
2016 Columbia, Crest Paris, University of Zürich, University of St. Gallen
2017 Toulouse, EUI, Southampton (scheduled)

Presentations at Conferences

1999 Econometric Society European Meeting, Santiago de Compostela,
2000 European Economic Association Meeting, Bolzano

2000	World Congress Econometric Society, Seattle
2001	Econometric Society European Meeting, European Economic Association, Lausanne
2003	German Economic Association
2004	Econometric Society Meeting, San Diego
2004	Econometric Society European Meeting, Madrid
2005	Society for the Advancement of Economic Theory (SAET) meeting in Vigo, Spain
2005	European Economic Association Meeting, Amsterdam
2005	Industrial Organization and Innovation, Grenoble
2007	American Economic Association, Chicago, Econometric Society European Meeting Budapest
2008	American Economic Association and Econometric Society New Orleans
2010	First Workshop ME@Velia Meetings in Economics at Velia, ESSET Gerzensee, EUI conference on Acquisition, Use and Transmission of Private Information
2012	ESSET Gerzensee
2013	ESEM Gothenburg, ESSET Gerzensee
2015	ESSET Gerzensee
2016	ESEM Geneva

Conference Organization:

Since 2008-	Member of the organizing committee European Summer Symposium in Economic Theory (ESSET)
Since 2012-	Chair of organizing committee ESSET
2010	Market and Mechanism Design (focus session at ESSET 2010), joint with Christian Hellwig and Juuso Välimäki
2015	Persuasion and Information Acquisition (focus session at ESSET 2015) joint with Emir Kamenica
2017	Coordination, Communication, and Attention (focus session at ESSET 2017) joint with Joel Sobel

Bonn, July 2017